



Access  
Partnership

# Connectivity: Regulatory Trends and Risks

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# Regulatory Trends in Europe

## Deregulation and Harmonisation

- ECC Decision 13(01) on exemption from individual licencing of ESIMs on GSOs and ECC Decision (15)04 on NGSOs
- ECC Decisions (06)02 and (06)03 on exemptions for LEST and HEST
- EU "Telecoms Regulatory Framework"
- EU Radio Equipment Directive 2014/53/EU



# Regulatory Trends in Africa, Central Asia and Middle East

## Regulation and Fragmentation

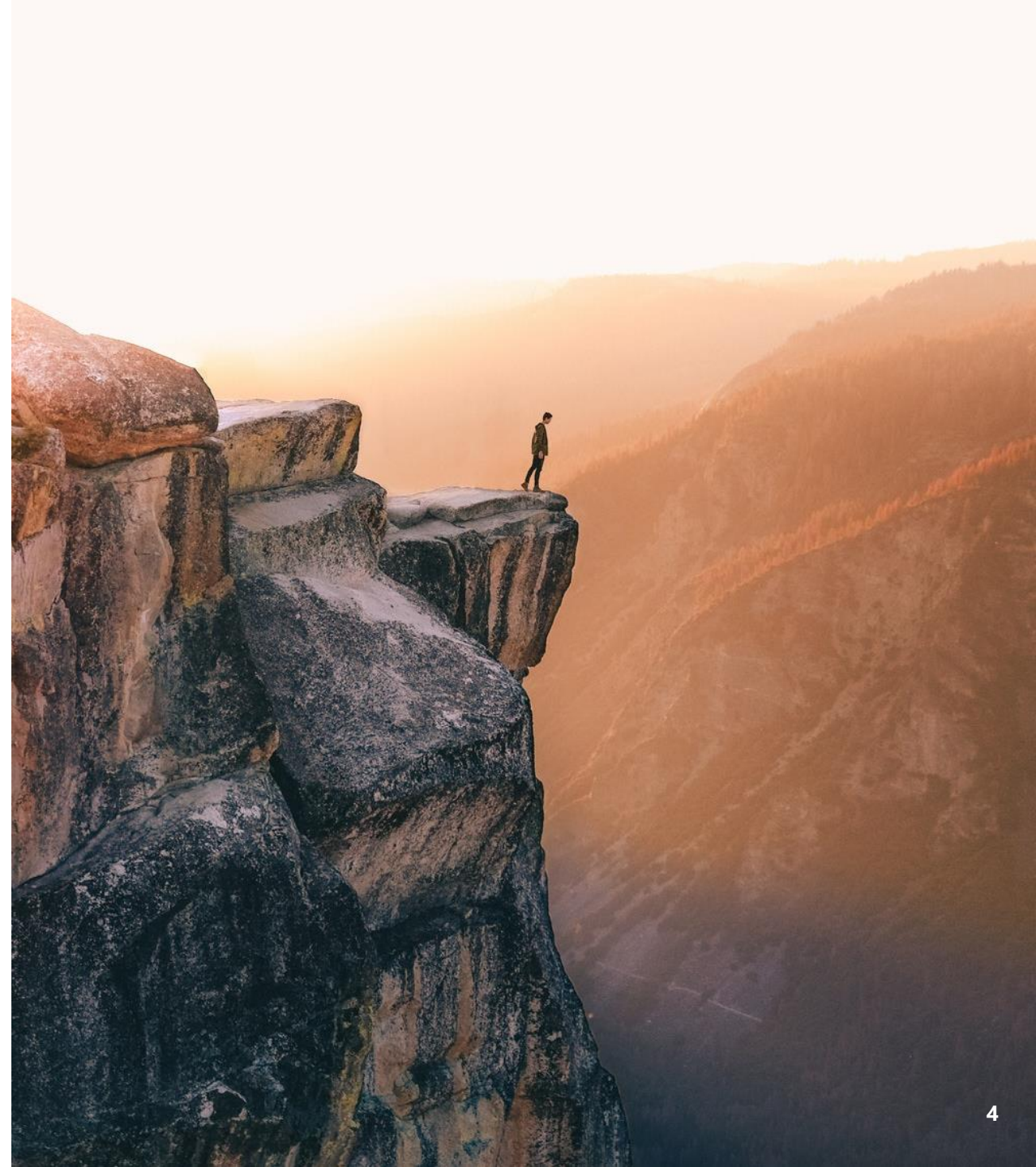
- No tendency to harmonisation or liberalisation
- Authorisations often required for using equipment regardless of frequency band
- Homologation of equipment likely required
- Reasons for this approach:
  - High regulatory fees are a good source of revenue
  - Foreign networks considered to pose a “threat” to incumbents or local providers
  - Security concerns



# Regulatory Risks

Severe penalties for non-compliance:

- High fines
- Confiscation of equipment
- Disruption of operations
- Possible prosecution in jurisdictions of incorporation



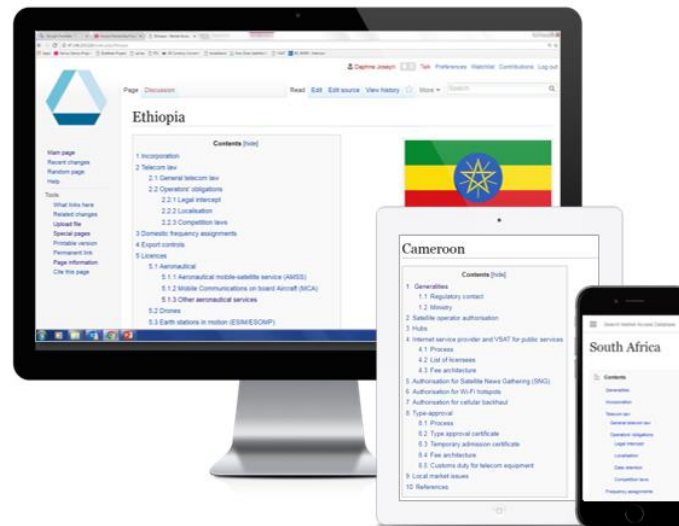
# ▀ Mitigating Risks

- Analyse risks prior to shipment or operations
- Check the location of sites: territorial or international waters
- Review the regulatory fees for the planned equipment or frequency range
- Check the timeframe for obtaining authorisations



# Database on 200 Jurisdictions

- We undertake regulatory due diligence and develop strategies to inform the decision-making of our clients
- We obtain VSAT licences
- We obtain landing rights for satellite operators and service provision authorisations
- We obtain type-approval for equipment



## South Africa

### Contents [hide]

- 1 Regulatory Framework
  - 1.1 Laws and regulations
  - 1.2 General overview of the telecommunications market and regulatory framework
  - 1.3 Past projects
- 2 Contacts
  - 2.1 Independent Communications Authority of South Africa (ICASA)
  - 2.2 Ministry of Telecommunications and Postal Services
- 3 List of obstacles to market access
  - 3.1 Incorporation/Registration requirements
  - 3.2 Partnership with local company requirements
  - 3.3 Landing rights restrictions
  - 3.4 Local Hub requirements
  - 3.5 Restrictions for the use of VoIP
  - 3.6 Telecom authorisation for importation of equipment
  - 3.7 Certified/authorised equipment installer
- 4 Licences
  - 4.1 Types of licences
    - 4.1.1 List of telecommunication licences for public networks/public services<sup>[15]</sup>
      - 4.1.1.1 Individual electronic communications network service (I-ECNS) licence
      - 4.1.1.2 Individual electronic communications service (I-ECS) licence
      - 4.1.1.3 Class electronic communications network service licence (C-ECNS)
      - 4.1.1.4 Class electronic communications service (C-ECS) licence
    - 4.1.2 List of licences for operation of private networks
      - 4.1.2.1 Frequency licences
      - 4.1.2.2 Type Approval
  - 4.2 Licencing fees and processes
    - 4.2.1 Applicable Fees
    - 4.2.2 Licencing Process for earth station
- 5 Service providers/network operators obligations
  - 5.1 Legal intercept
  - 5.2 Localisation of data
  - 5.3 Data retention
- 6 Miscellaneous
  - 6.1 Broadcasting
  - 6.2 Competition laws
  - 6.3 Taxes and Duties
- 7 References



# Access Partnership



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